

#### What's Happening

When founders Vincent Bologna and Laura Stack launched BioProcure in 2007, they built their new business around two clear and simple goals: to help save startup life science companies time and money by assisting with their procurement processes, and to give the absolute, bar-none, above and beyond best customer service possible. They didn't just want to meet their clients' expectations. They wanted to completely exceed them.

A lot has changed in fifteen years. We are no longer just a procurement services

provider. These days we also offer assistance with administrative tasks, account setup, and the accounts payable process, streamlining the entire procure-to-pay experience for our clients, and making it easier for them to reach their goals faster. In 2015 we partnered with Prendio, an eprocurement solution designed specifically to fit the needs of our niche clientele. Even more recently, we announced the formation of a shared advisory board that will continue to propel us forward into the future of biotech software and support services.

the years, one thing has held steady since the day our doors opened in 2007: our commitment to serving the biotech community well, and always exceeding your expectations.

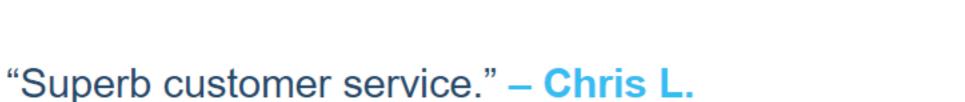
Still, despite all the changes, challenges, and successes that have occurred over

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What Our Clients Are Saying About Us

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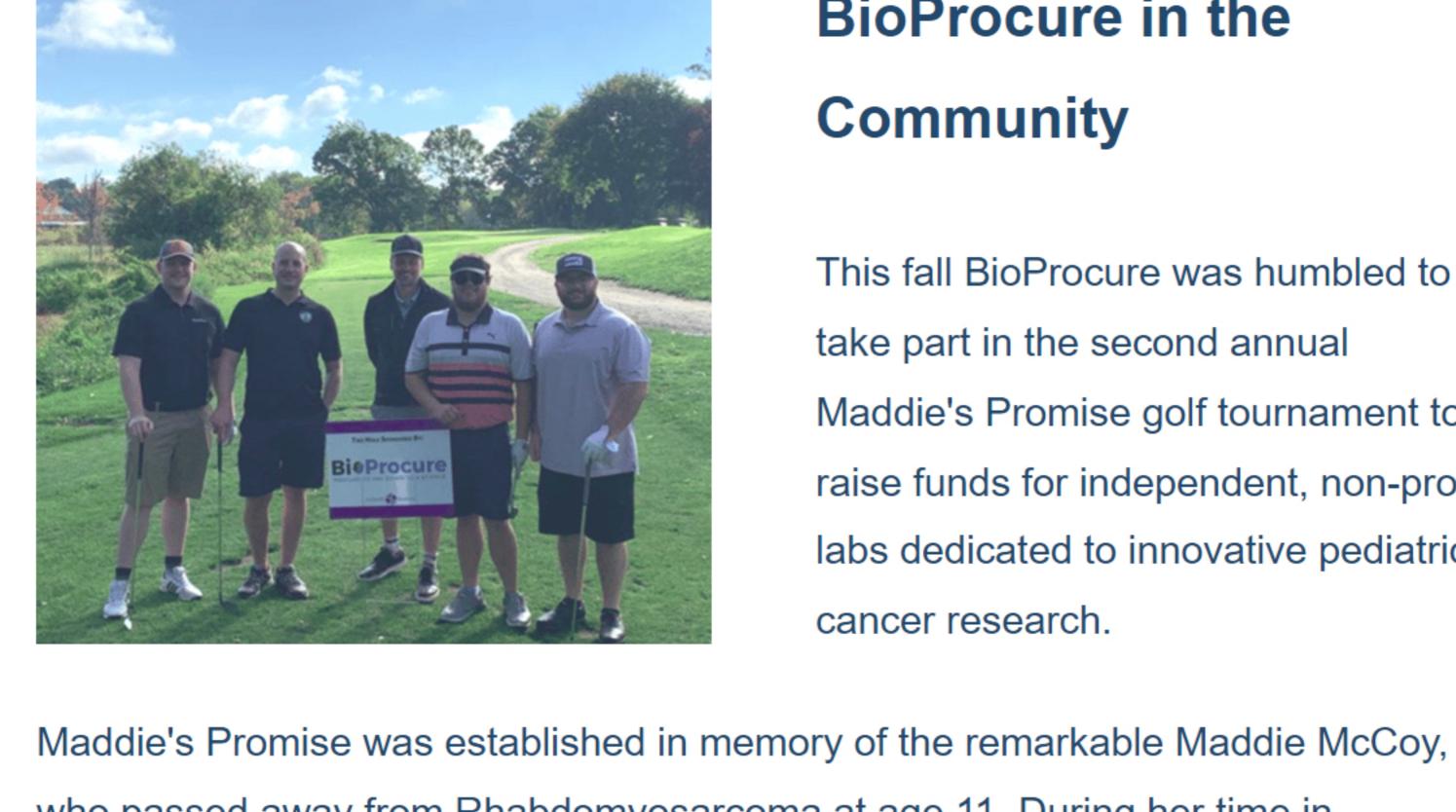


"Of all the help [resources] in the various platforms I use ... Prendio and

BioProcure's are the best. They are timely with responses, answer the questions at hand, and there's always an offer for more assistance if still needed." – Artie Z. "The folks at BioProcure have... helped us move along our operations with little to

no issue. [They] made it feel like a breeze!" – Simon L. Learn More and Request A Quote for Our Services Today!

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### Community This fall BioProcure was humbled to

take part in the second annual

BioProcure in the

Maddie's Promise golf tournament to raise funds for independent, non-profit labs dedicated to innovative pediatric cancer research. who passed away from Rhabdomyosarcoma at age 11. During her time in

homeless. Today, Maddie's Promise is ensuring that Maddie's generous legacy lives on. Donate to Maddie's Promise

treatment Maddie sold artwork to raise money for cancer research and the

### Hansen, BioProcure's Employees of the Quarter! Procurement Specialist Gabriella

**Employee Spotlight** 

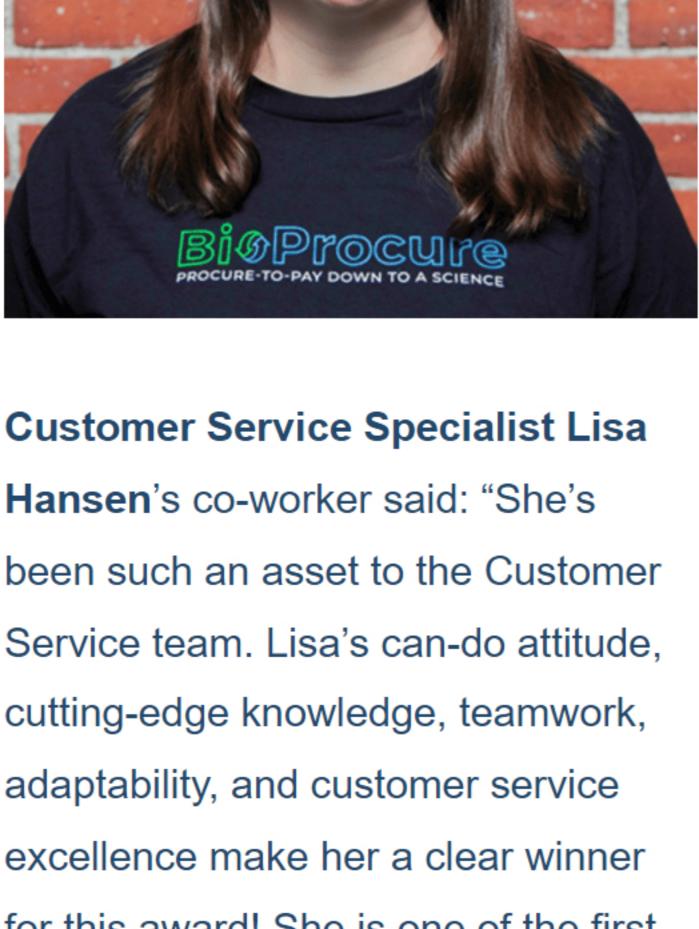
Congratulations to Gabrielle Guerrero, Crystal Lundberg, and Lisa

been incredibly impressed with her performance...Her order numbers and

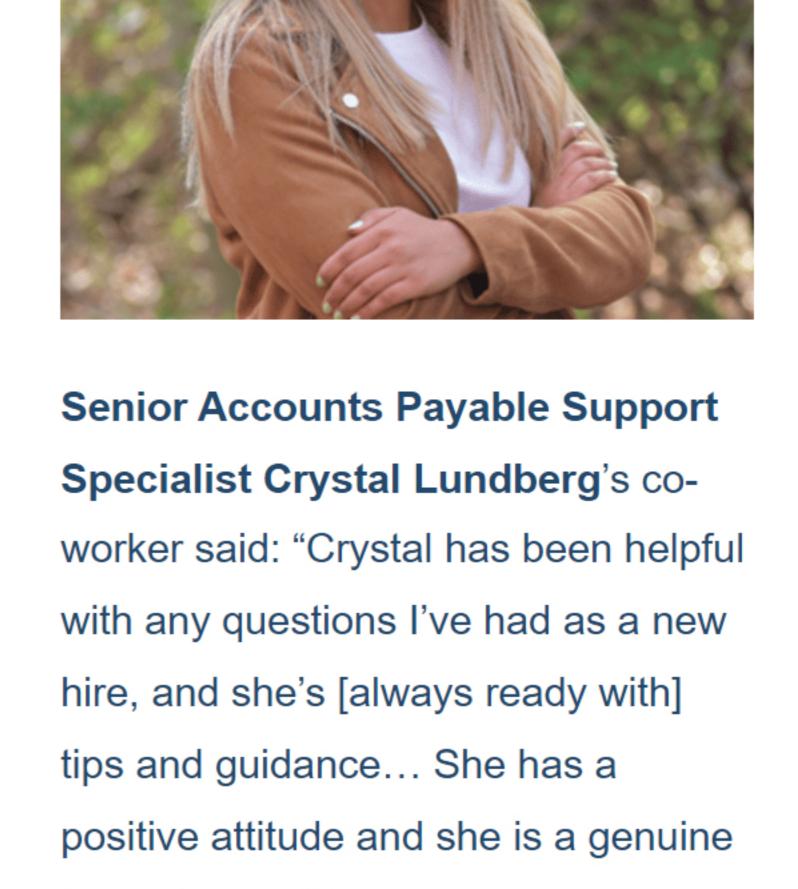
volunteers to take last minute critical or more challenging orders. She is a pleasure to work with and a huge asset to [us]!" Great work, Gabriella!

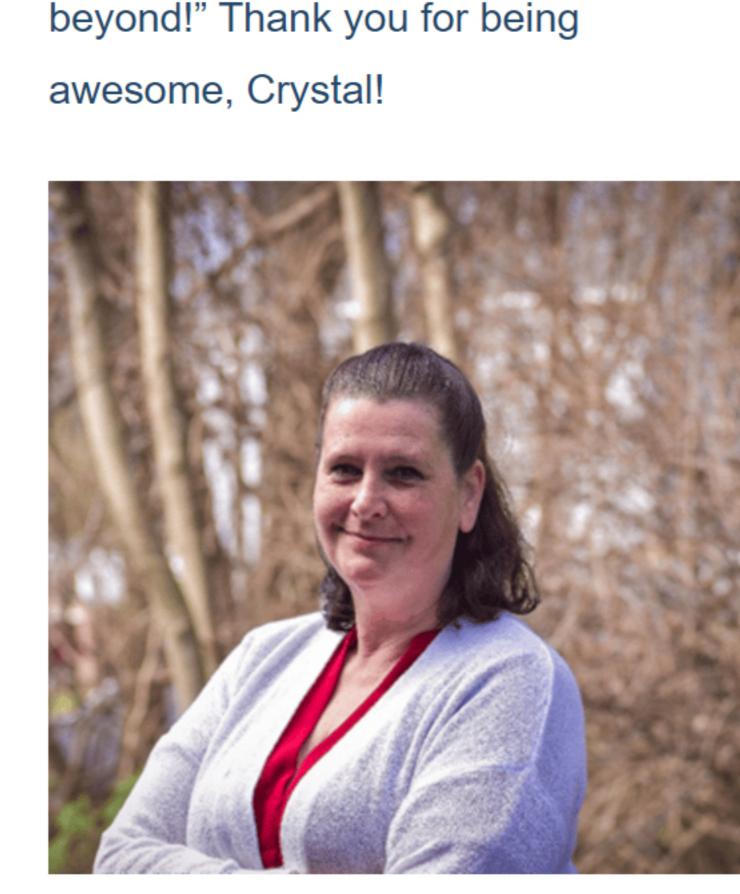
Guerrero's manager said: "I have

savings are fantastic. She always



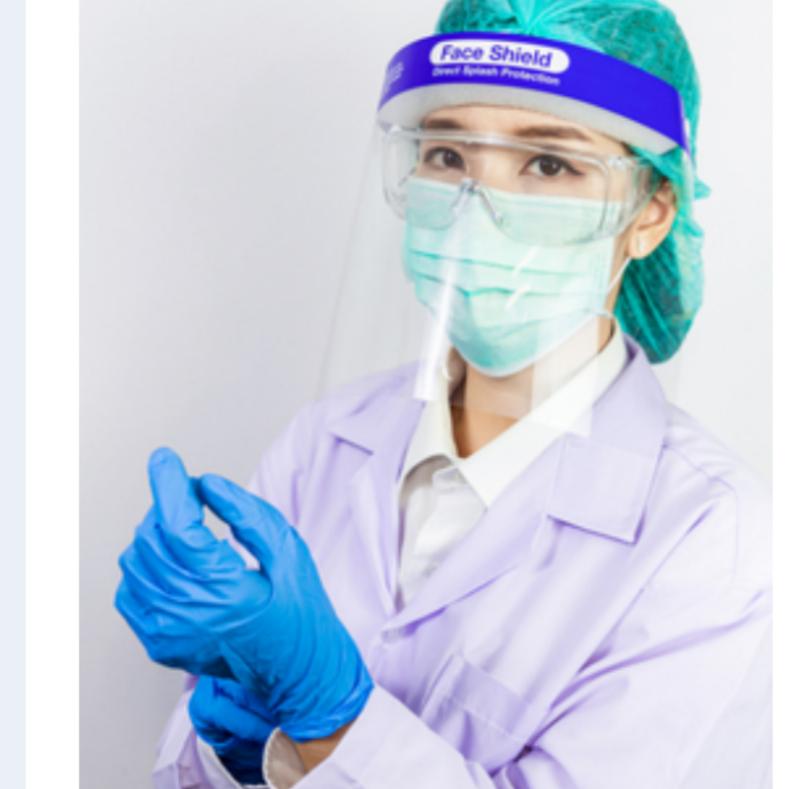
for this award! She is one of the first to respond to questions and will personally reach out to offter help when she notices someone may need it. She is always willing to go above and beyond!" Congratulations, Lisa!





team player. She goes above and

We make it a priority to nurture in-house talent, because we love to promote from within! Go to https://bioprocure.com/careers/ to learn more about working with us and to see our open positions.



# **Blog Posts You Might Have Missed**

 How to Minimize Costs by Outsourcing Procurement -**BioProcure** 

BioProcure's Expert Guide to

Service - BioProcure

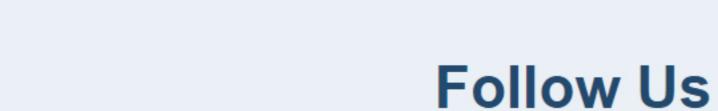
Providing Unbeatable Customer

 BioProcure New Employee Spotlight – A Conversation with Accounts Payable Support Specialist Ashely Rossi -

BioProcure

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