

## What's Happening

When founders Vincent Bologna and Laura Stack launched BioProcure in 2007, they built their new business around two clear and simple goals: to help save startup life science companies time and money by assisting with their procurement processes, and to give the absolute, bar-none, above and beyond best customer service possible. They didn't just want to meet their clients' expectations. They wanted to completely exceed them.

A lot has changed in fifteen years. We are no longer just a procurement services provider. These days we also offer assistance with administrative tasks, account setup, and the accounts payable process, streamlining the entire procure-to-pay experience for our clients, and making it easier for them to reach their goals faster. In 2015 we partnered with [Prendio](#), an eprocurement solution designed specifically to fit the needs of our niche clientele. Even more recently, we announced the formation of a shared [advisory board](#) that will continue to propel us forward into the future of biotech software and support services.

Still, despite all the changes, challenges, and successes that have occurred over the years, one thing has held steady since the day our doors opened in 2007: our commitment to serving the biotech community well, and always exceeding your expectations.

**Learn More About How BioProcure Can Help Your Organization Succeed!**

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## What Our Clients Are Saying About Us



"Superb customer service." – [Chris L.](#)

"Of all the help [resources] in the various platforms I use ... Prendio and BioProcure's are the best. They are timely with responses, answer the questions at hand, and there's always an offer for more assistance if still needed." – [Artie Z.](#)

"The folks at BioProcure have... helped us move along our operations with little to no issue. [They] made it feel like a breeze!" – [Simon L.](#)

**Learn More and Request A Quote for Our Services Today!**

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## BioProcure in the Community

This fall BioProcure was humbled to take part in the second annual Maddie's Promise golf tournament to raise funds for independent, non-profit labs dedicated to innovative pediatric cancer research.

Maddie's Promise was established in memory of the remarkable Maddie McCoy, who passed away from Rhabdomyosarcoma at age 11. During her time in treatment Maddie sold artwork to raise money for cancer research and the homeless. Today, Maddie's Promise is ensuring that Maddie's generous legacy lives on.

[Donate to Maddie's Promise](#)

## Employee Spotlight

**Congratulations to Gabrielle Guerrero, Crystal Lundberg, and Lisa Hansen, BioProcure's Employees of the Quarter!**

### Procurement Specialist Gabrielle Guerrero

Gabrielle's manager said: "I have been incredibly impressed with her performance... Her order numbers and savings are fantastic. She always volunteers to take last minute critical or more challenging orders. She is a pleasure to work with and a huge asset to [us]!" Great work, Gabrielle!



### Senior Accounts Payable Support Specialist Crystal Lundberg

Crystal's co-worker said: "Crystal has been helpful with any questions I've had as a new hire, and she's [always ready with] tips and guidance... She has a positive attitude and she is a genuine team player. She goes above and beyond!" Thank you for being awesome, Crystal!

### Customer Service Specialist Lisa Hansen

Lisa's co-worker said: "She's been such an asset to the Customer Service team. Lisa's can-do attitude, cutting-edge knowledge, teamwork, adaptability, and customer service excellence make her a clear winner for this award! She is one of the first to respond to questions and will personally reach out to offer help when she notices someone may need it. She is always willing to go above and beyond!" Congratulations, Lisa!



**We make it a priority to nurture in-house talent, because we love to promote from within! Go to <https://biopro cure.com/careers/> to learn more about working with us and to see our open positions.**



## Blog Posts You Might Have Missed

- [BioProcure's Expert Guide to Providing Unbeatable Customer Service - BioProcure](#)
- [How to Minimize Costs by Outsourcing Procurement - BioProcure](#)
- [BioProcure New Employee Spotlight – A Conversation with Accounts Payable Support Specialist Ashely Rossi - BioProcure](#)

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